

making
Doing business in Maharashtra
easy!



MahaUdyog.in

partnering for growth of business in Maharashtra

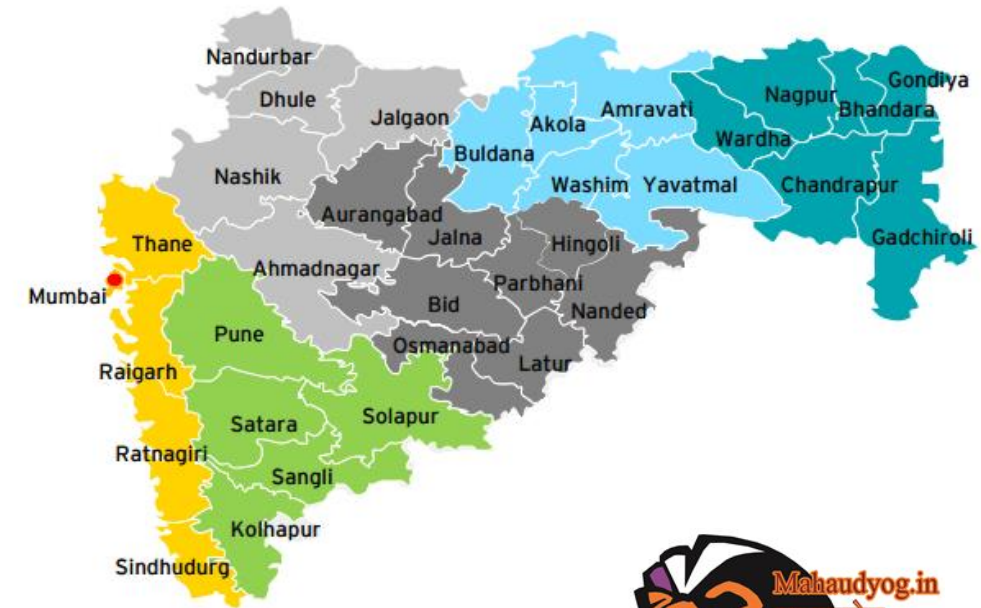
MAHARASHTRA
ADVANTAGE PLUS



MAHARASHTRA



- Prominent state in India, with history from ancient times.
- Boundaries: West -Arabian Sea, North Wes- Gujarat, North:- Madhya Pradesh, South-East: Andhra Pradesh, South :-Karnataka and Goa
- **second largest State in India in terms of population(9.28%) and 3rd largest as per geographical area (9.36%)**
- Modern State was established on **1st May 1960.**
- **Mumbai-** the Capital of Maharashtra is also financial Capital of India.
- Area: 3,08,000 Sq. Km. Coastal Line: 720 Km
- Population: 11,23,74,000 (9.29% of India) Male: 5,82,43,000 female: 5,41,31,000
- Rural : 54.77% Urban : 45.23%
- Gender Ratio: 925/000
- Density: 365 per Sq. Km.
- Literacy: 82.3%
- Forest: 52.1 Lacs Ha (17%)
- 36 Districts divided into 6 Revenue Divisions: Konkan, Pune, Nashik,Aurangabad,Amravati and Nagpur
- Human Development Index (HDI): 0.572 (India 0.467)



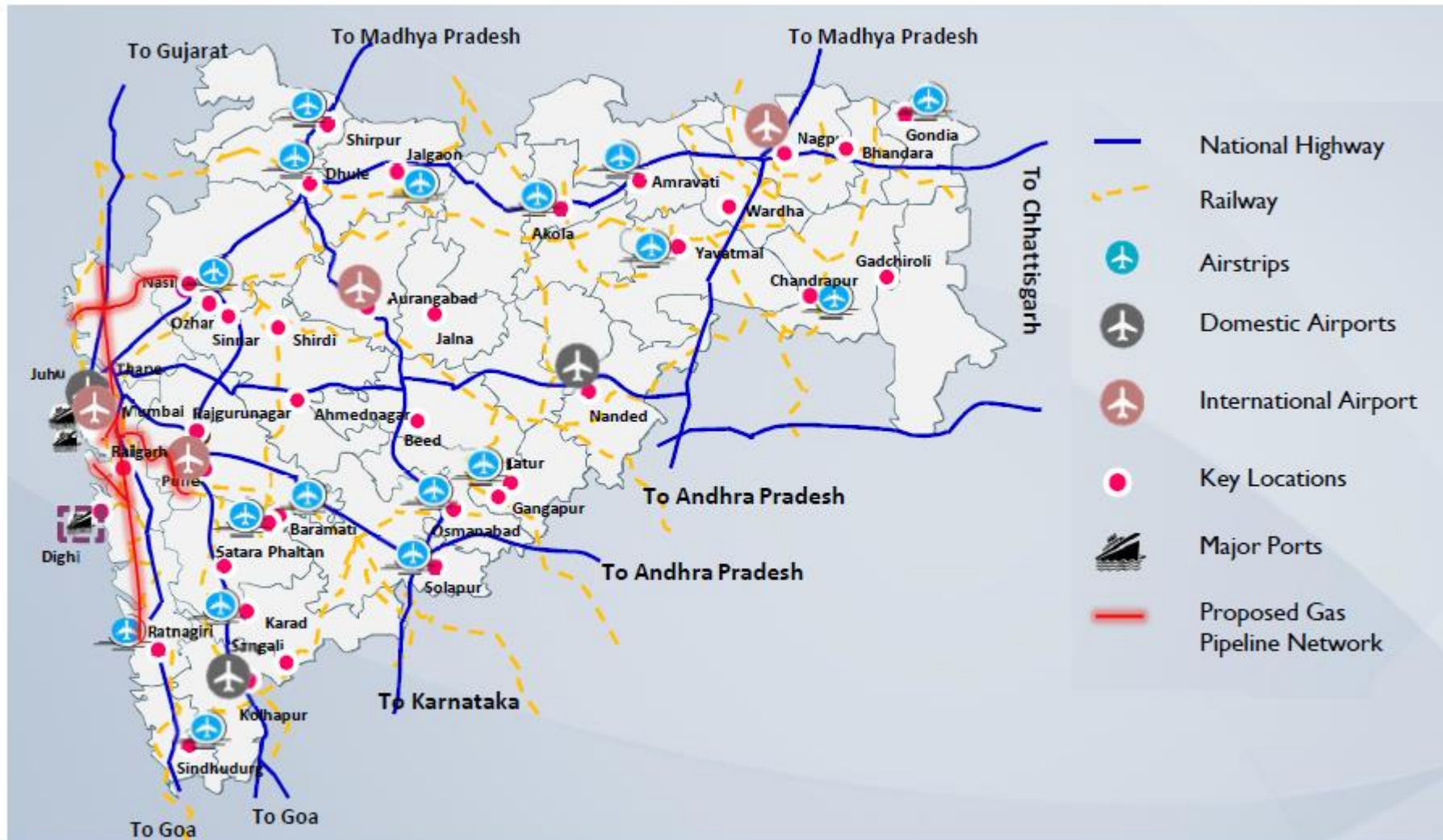
MAHARASHTRA



- Education: Primary Schools: 96,178 Students: 1,61,59,000 | Secondary: 23,752 Students: 59,11,000
- Health: Hospitals: 1395 Dispensaries: 3087
- Roadways: 2,63,708 km
- Railways: 6103 km (9.3% of India's Rail Network) Konkan Railway: 382 Km.
- **Airports: 4** International Airports: Mumbai (Chhatrapati Shivaji Maharaj International Airport), Aurangabad, Nagpur and Pune (Passengers: 79.47 lacs, Cargo: 4,08,731 T)
- 5 Domestic airports at Mumbai, Pune, Nagpur, Aurangabad and Nanded (Passengers: 4.04 Cr, Cargo: 1,97,993 T)
- Landline connections: 55.62 Lacs Mobile Phone Users: 1021/00,000
- Bank Offices: 9911 Deposits: Rs. 20.91 Lacs Cr. Credit: Rs. 18.14 Lacs Cr. (88.4% of Deposits)
- Electricity Generation: 91,197 M Kwh
- Consumption (MKwh): Domestic: 23,679, Industrial: 38,949, Agriculture: 21,725, Commercial: 12,469
- Renewable Energy: Installed Capacity: 6613 MW Energy Generated: 5207 M units



MAHARASHTRA-CONNECTIVITY



MAHARASHTRA- ECONOMY



- Gross State Domestic Product: Rs. 15,10,132 Cr.(At Current Prices) [Increase 7.3%]
- Net State Domestic Product (State Income) : Rs. 13,65,149 Cr. (\$228.3 Billion) [Increase 14.2%]
- Per Capita Income: Rs. 1,17,091/-
- Share:- Agriculture: 11.3% Industry: 29.7% Service: 59.3%
- Revenue: Rs. 1,80,320 Cr. | Tax Revenue: Rs. 138,853 Cr Non Tax Revenue: Rs. 41,467 Cr.
- Highest State GDP in India. State GDP is 14.6% of India's National Income.
- Highest Industrial Output in Nation. (Rs. 10.05 Lacs Cr. \$ 167.5 B) 17.4% of India's Industrial Output.
- Highest FDI Inflow in Nation-(Rs. 3.16 Lacs Cr) 1/3 of Total Equity FDI inflow in India.



MAHARASHTRA- EDUCATION



- Highly Educated State- 82.3% Literacy Rate
- 20 Universities + 21 Deemed Universities
- 1074 Engineering Colleges with Intake of 3.43 lacs Students
- 781 Industrial Training Institutes (ITI's) with intake of 1,17,747.
- 516 Management Schools with intake of 57,392 Students.
- Architecture-75, Hotel management- 23, Pharmecy- 462 Intitutes.
- Reputed National R&D Centers- Tata Institute of Social Sciences, Bhabha Atomic Research Center, C-DAC, Tata Institute of Fundamental Research , IIT-Mumbai (Powai), National Chemical Laboratory.



MAHARASHTRA- AGRICULTURE



- Gross Cropped Area : 2,31,06,000 Hectare
- Major Crops: Rice, Wheat, Jowar, Bajra
- Total Food grains Production: 1,45,74,000 T Cereals: 1,14,04,000 T Pulses: 31,70,000 T
- Live Stock: 3,24,89,000 (6.3% of India) Poultry: 7,77,95,000 (11% of India)
- Crops: Kharif & Rabi
- State ranks sixth in India in milk production. (9.4 million MT)
- Milk processing plants: 108 (45.31 lakh litres per day) Government /co-operative milk chilling centers: 117 (30.79 lakh litres per day)
- Forest Products: Total value: 322.13 Cr. Major Products: Bamboo, Tendu, Grass and Gum.
- Fish Production: 2.05 lacs MT (Rs. 1877 Cr.) - Inland- 0.83 LMT, Marine: 1.22 LMT.



MAHARASHTRA-INDUSTRY



- Total Large Enterprises: 1657 MSMEs: 2,18,016
- Ports: Major Ports: Mumbai Port Trust and Jawaharlal Nehru Port Trust (Total traffic: 1225.28 Lacs T-Export 487.67 Lacs T)
- 48 Minor Ports. (132.22 LT- Export: 13.37 Lacs T)
- **Investment:** Rs.10,63,342 (18,709 Projects)
Projects Commissioned: 8,376 projects (44.8 %) | Investment Rs. 2,54,784 crore (23.9 %)
- MSME: 2.18 Lacs | Investment: 50,637 Cr. | Employment: 26.9 Lacs
- Mega and Large Projects approved : 417 | Investment: Rs. 3,38,003 Cr.
- Commissioned: 119 | Investment: Rs. 40,771 Under Execution: 121 Projects (Rs. 92,590 Cr.)
- Export: Rs. 2,88,384 Cr. (India: 10,68,089 Cr.)



MAHARASHTRA-MINERALS



- Area Under Mines: 58,000 Sq Km. (19%)
- 258 Mines Operative | Value of Production: Rs. 4153 Cr) | Employment: 48,091

District	Minerals
Nagpur.	Manganese, Coal, Dolomite, White Clay/Yellow ochre/Red ochre, Sand
Chandrapur	Coal, iron Ore, Limestone, Dolomite, White Clay/Yellow Ochre, Sand,
Gadchiroli	Iron Ore.
Bhandara	Manganese, iron Ore, Chromites, kainite, Sand
Gondia	Quartz ad vanadiferous Iron Ore.
Yavatmal	Coal Limestone, Dolomite, Sand(Stowing)
Amravati	Fire Clay.
Sindhudurg	Iron Ore, Bauxite, Silica sand, Dolomite, China Clay, Fire Clay, Graphite.
Ratnagiri	Bauxite, Silica Sand.
Kolhapur	Iron Ore, Bauxite.
Raigad	Bauxite.
Satara	Bauxite.
Thane	Bauxite.
Sangli	Bauxite.



MAHARASHTRA- INVESTMENT



■ Total Investment:

Projects Approved: 18,709 (18% of India)| Investment Rs. 10,63,342 Cr. (10% of India)

Projects Commissioned: 8376 (44.8%) | Investment: Rs. 2,54,784 Cr. (23.9%)

Major Project by investment: IT Industry : 44| Proposals| Investment: Rs. 3,82,766 Cr.

Major Projects Approved:

1) Chemicals and Fertilizers (15.1%), 2) Textile: (10.6%) 3) metallurgical (10.2 %), 4) sugar (8.1 %)

5) electrical & electronics (6.2 %) 6) processed food (5.6 %) 7) photographic raw film & papers (5.2 %)

■ FDI

FDI Projects Approved : 4,246 (India: 20,643) Investment: Rs. 97,799 cr (India: Rs. 4,25,811 Cr.)

Commissioned: 45 per cent | Investment : 51 %

Major Countries: United States of America (14%) Mauritius: 13%



MAHARASHTRA- SPECIAL ECONOMIC ZONES

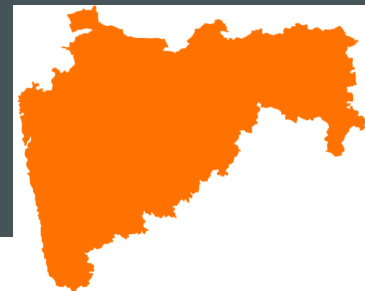


- SEZ Policy, 2006
- Proposals Received: 236 | Approved: 124 | Notified: 66 | Executed: 24 (Investment Rs. 18,786 Cr., Area: 3059 Ha)
- Revenue Division wise distribution

Division	Approved SEZ			Notified SEZ			Executed SEZ		
	No.	Area (Ha)	Investment (Rs. Cr)	No.	Area (Ha)	Investment (Rs. Cr)	No.	Area (Ha)	Investment (Rs. Cr)
Kokan	61	16446	83,503	29	2453	33,536	5	261	4487
Pune	36	4252	42,095	21	1784	34,980	14	724	9682
Nashik	6	1249	2883	1	1007	1380	0	0	0
Aurangabad	11	3448	3655	7	785	1775	3	375	830
Amravati	3	1316	2776	3	1316	2776	0	0	0
Nagpur	7	2997	8819	5	1887	4172	2	1699	3787



MAHARASHTRA- MSME



- MSME Act Passed 2005 and Rules 2006
- Total MSME in Maharashtra: 2,18,016
- 108 Items Reserved for MSMEs only
- Debtor Policy:- Can charge 3 times of Bank rate as penalty for delayed payment over 45 days.
- Preference Purchase Policy (Public Procurement Policy)
- Marketing Development Assistance
- Finance Schemes by District Industries Center, SIDBI
- Who is MSME?

Catagory	Investment (Rs.- excluding Land & Building) (Manufacturing)	Investment (Rs.- excluding Land & Building) (Service)
Micro	Upto Rs. 25 lakhs	Upto Rs. 10 lakhs
Small	Above Rs. 25 lakh upto Rs. 5 Crore	Above Rs. 10 lakh upto Rs. 2 crores
Medium	Above Rs. 5 crores upto Rs 10 crores	Above Rs. 2 crore upto Rs. 5 Crore

Region	MSMEs
Mumbai	22597
Konkan	35604
Nashik	25061
Pune	84568
Aurangabad	15822
Amravati	11302
Nagpur	23062
Maharashtra	218016



INSTITUTIONAL FRAMEWORK FOR MSME



- **MSME-DI:** Head Quarter at Andheri, Mumbai, MSME-DI is nodal agency for claiming various Subsidies available for SME's:
 - a. National Manufacturing Competitiveness Programme
 - b. Technology and Quality Upgradation
 - c. UDYAMI helpline
 - d. Support through incubators
- **Directorate of Industries-** UDYOG MITRA
- **Maharashtra Small Scale Industries Development Corporation (MSSIDC)** procurement of raw material, assist in marketing and Export.
- **District Industries Centers-** Financial Subsidy Schemes
- **Khadi & Village Industries Board (KVIB)-** Schemes for Village industries
- **National Small Industries Corporation(NSIC)**
- **SIDBI** – providing finance for SME's



MAHARASHTRA- IT AND BIO TECHNOLOGY PARKS



- **IT Parks**

- Public IT Parks Developed by MIDC, CIDCO and Software Technology Parks of India in Maharashtra

- **Private IT Parks:**

Approved: 465

Commissioned: 144 | Investment Rs. 3332 Cr. | Employment: 4.44 lacs

Given LOI to remaining 321 parks| Investment: Rs.8355 Cr.| Employment : 11.94 Lacs

IT Parks: 1) Pune (166) 2) Mumbai (158) 3) Thane (128) 4) Nagpur (5) 5) Nashik (4) 6) Aurangabad (3) and 7) Wardha (1)

- **Bio Technology Parks**

- Bio-Technology (BT) Policy declared in 2001.

- Two Public BT parks 1) MIDC Jalna and 2) MIDC Hinjewadi (Pune).

- Private BT Parks: 50 MSME (Rs. 261 Cr.) | 16 large units (Rs.1,120 Cr.)



MAHARASHTRA- CO-OPERATIVE INDUSTRIAL ESTATES

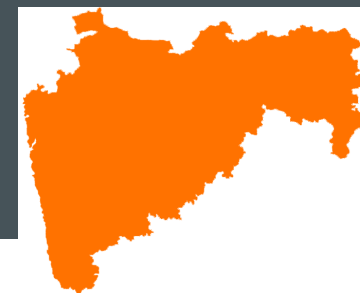


- Policy to develop Industrial Areas on Co-operative basis besides MIDC
- Contribution by State Government to share capital and technical guidance
- **Funding pattern** : State: 20 % | Loan From FI's: 60 % | Contribution of the members of the society 20 %
- Sanctioned: 142 | Functioning: 102 (7,222 units) | Employment: 1.37 lakh.

Region	Registered	Functioning	Operating	Employement
Greater Mumbai	4	3	1248	17230
Konkan (excluding Greater Mumbai)	14	12	510	11155
Nashik	33	28	1455	42295
Pune	45	38	3150	57150
Aurangabad	26	13	462	5260
Amravati	10	3	92	677
Nagpur	10	4	305	3315
Total	142	101	7222	137082



PACKAGED INCENTIVES SCHEME 2013



- Exhaustive Scheme with various Incentives as Package for new/expansion of units
- Part of Industrial Policy of Maharashtra (April 2013- April 2018)
- Division of Industries as Mega, Large and MSME
- Eligible units in the private sector, state public sector/joint sector, co-operative sector and only mega projects of central public sector are considered

■ Incentives

Subsidy	2012-13	2013-14	2014-15
Industrial Promotion Subsidy			<i>(Rs. Crores)</i>
Mega	2175	2009	1530
Large	116	49	85
MSME	78	92	75
Other Incentives			
Large	19	47	33
MSME	92	53	39
Total	2480	2250	1762

a) Industrial promotion Subsidy

b) Stamp Duty exemption

c) Power Tariff Subsidy

d) Interest Subsidy on Electricity

e) Additional Subsidy for Food Processing Industries

f) Energy & Water Audit Subsidy

g) Incentive for Quality improvement



MAITRI



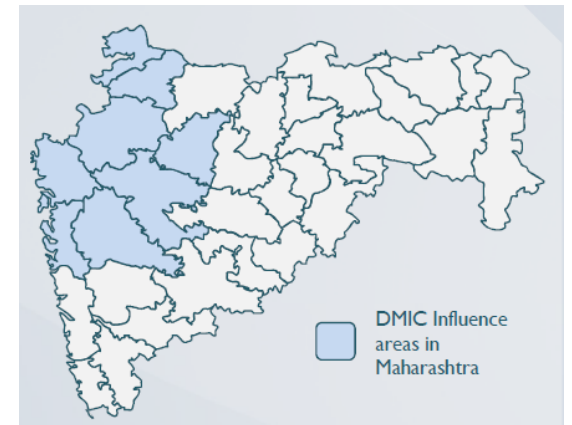
- Maharashtra Industry Trade & Investment Cell (MAITRI) is a dedicated one stop solution for business and Investors to get information and assistance.
- For Investment over Rs.10 Cr (Large and Mega Projects)
- Investor has to register on line www.mahaebiz.com
- Once registration is done, team of Executives of MAITRI will follow up with each of the applications to concerned department for business registrations (31 licenses from 8 departments)
- Under the MIDC
- Office MSSIDC, Krupa Nidhi, 9, Walchand Hirachand Marg, Ballard Estate, Mumbai-400060
- ifc@mahaebiz.com 022-22622322, 022-22622362



DMIC



- **Delhi Mumbai Industrial Corridor (DMIC)** is a ambitious projects “**Global Manufacturing and Trading Hub**” and connecting Delhi NCR and Mumbai through North States creating a Corridor of trade, manufacturing, service, logistics, warehouse, Industrial Cities and transportation industry with 150-200 Sq Km of **Dedicated Freight Corridor**.
- 29% of the Project in Maharashtra affecting 26% of the Population of Maharashtra
- **MIDC** is Nodal Agency for GoM for DMIC.
- Mumbai, Thane, Raigad, Aurangabad, Nashik, Ahmednagar, Pune, Dhule and Nandurbar.
- Rs. 20 Trillion additional Industrial Output, 2.3 Million additional Job
- **DMIC Phase I**
 - Shendre Mega Industrial Park, Aurangabad (84 Sq.km)
 - Exhibition cum Convention Center, Aurangabad (20 Ha)
 - Multimodal Logistic Park, Karmad (100 Ha)
 - Dighi Port Industrial Area, Raigad (250 Sq. Km)
 - Multi- Modal Logistic par, Pune
- **DMIC Phase II**
 - Nashik Sinnar Investment Park (50sq. Km)
 - Mega Industrial Park, Dhule (60 Sq. Km)
 - Greenfield City, Ahmednagar (94 Sq. km)



MIDC



- Maharashtra Industrial Development Corporation (MIDC) premier agency for industrial development in Maharashtra established under MIDC Act, 1962
- 16 offices across Maharashtra, MIDC handles 281 industrial Complexes and land bank of 84,000 Ha.
- MIDC has established 3 Wine Parks, Silver Park at Kolhapur, 3 Floriculture Parks, 8 Food Parks, 7 Textile Parks, 32 Software Technology Parks and 13 Chemical Zones.
- MIDC is nodal agency of GoM for **Delhi Mumbai Industrial Corridor**
- **MIDC** has also developed 4 **SEZs**- 1) Rajiv Gandhi Infotech Park, Hinjewadi-Pune (IT& ITES), 2) Shendra SEZ, Shendra-Aurangabad (Engineering and Electronics), 3) Kesurdi SEZ-Kesurdi-Satara (Engineering), 4) Phaltan SEZ, Phaltan-Satara (Engineering), and 2 SEZs on Public Private Partnership (PPP) model:- 1) Khed SEZ, Khed-Raigad (Multi-Product- with Bharat Forge) and 2) Nashik SEZ, Sinnar- Nashik (Multi Product- with Indiabulls Infrastructure)
- **Head Office:** MIDC, Udyog Sarthi, Mahakali Caves Road, Andheri East, Mumbai 400093



MAHARASHTRA – PROFILE BY REGIONS



- **Mumbai** Financial Capital of India and Capital of Maharashtra- center of industrial and financial activities in India and home of business tycoons and Investors and registered office of many Companies, Business leaders and Capitalists. Cluster of business centers like Nariman Point, Bandra Kurla Complex and newly established Navi Mumbai-Vashi and CBD Belapur. Mumbai offers great investment opportunities specially in service sector.
- **Thane** Adjoining Mumbai, Thane is new address for registered offices of many Companies. Also it has industrial and Manufacturing clusters in Wagle Estate, MIDC's at Dombivali and Ambarnath.
- **Konkan-** A 720 km of sea shore backed with lush greenery and Sahyadri Mountain range covering three districts Raigad, Ratnagiri and Sindhudurg [From Thane till Goa along coastal line], is the land of scenic beauty, natural and mining resources and extraordinary geography and history. Konkan offers opportunities in variety of segments from tourism, Agro and allied to manufacturing and IT. With close connectivity to Mumbai, Pune and Goa, Konkan has potentials for great warehousing and logistic corridor.
- **Pune:** The eastern Oxford of India, is educational and IT hub. The IT parks developed in Hinjewadi, also a SEZ, and Magarpatta City, has been the investment destination for automobile industries as well. The adjoining Talegaon has manufacturing center of General Motors (GM) and also other Indian auto Companies.



MAHARASHTRA – PROFILE BY REGIONS



- **Nagpur:** Nagpur, the second Capital of India offers a great opportunity for transportation hub, being the middle of Geographical area of India. Nagpur has a huge potentials for transportation, agro and allied, warehousing and cold storage zones, manufacturing and trading.
- **Nashik** The City that is famous for Grape Cultivation and Wine industry is not becoming the hot spot of Industrial establishment with Sinnar SEZ and DMIC project. Nashik offers a blend of good living conditions and cheaper land, is thus good for many newly operating large and Mega Industries.
- **Aurangabad** Auragnabad is becoming the new center for development of Industries and Manufacturing with SEZ and DMIC. The place has been a foreign tourist spot, is also becoming a foreign Investment Desitnation.
- **Chandrapur-** The City of Chandrapur is a gold mine for Bamboo Industries. Its vicinity with Nagpur by airways, makes it a good investment destination as the land prices are comparatively cheaper. Chandrapur also offers a good deal in Forestry industries.



MAHARASHTRA -HOT INDUSTRIES



- **Food Processing-** Maharashtra offers a great climate for Agro and thus Food Processing is a hot investment destination
- **Textile-** Textile accounts 4% of India's GDP, 14% of Industrial Output, 10.63% of countries Output.
- **Electronics-** Maharashtra has talent pool in technical sector, with electronics policy and dedicated SEZs for electronics and Engineering, this is a good investment avenue.
- **Bio-Technology-** Maharashtra has Bio- Tech parks with policy.
- **Information Technology-** Talent pool, IT park, environment and infrastructure makes IT a successful Biz in Maharashtra. Maharashtra contributes 23% of Software Exports of India.
- **Automobile-** Maharashtra has been investment destination for giant Motor businesses, offers a good opportunity for both big players and small ancillary industries. Maharashtra accounts for 23% of India's output by value.
- **Tourism:** 720 Km of sea shore, historical and geographical beauties and variety of tourist spots to cater the interest of all types of tourists, leisure and pleasure avenues, makes Maharashtra a promising player for tourism industry.



MAHARASHTRA -HOT INDUSTRIES



- **Chemicals and Fertilizers:** Conducive R&D Environment, Industrial clusters and FDI inflows in the sector makes Maharashtra preferred place for chemical and Fertilizer industries.
- **Gems & Jewellery:** Specified Clusters and areas like SEEPZ and EOU's make Gems & Jewellery a profitable business with business support services available.
- **Pharma:** Availability of talented resources, R&D environment attracts many big Pharma players to Maharashtra. No wonder, Pharma accounts for 2.9% of Maharashtra's total FDI project proposals.

Sources:

- I. Maharashtra Economic Survey 2014-2015
- II. MIDC website
- III. MSME-DI Website
- IV. Mahadyog Research





**MAHARASHTRA
MEANS BUSINESS**

**OFFERING A GREAT
OPPORTUNITY FOR BUSINESS
AND INVESTMENT**

MahaUdyog.in

partnering for growth of business in Maharashtra

*making
Doing business in Maharashtra
easy!*

**TO KNOW ABOUT DOING BUSINESS IN
MAHARASHTRA AND ASSISTANCE**

MAHAUDYOG.IN

GET IN TOUCH:

MAHAUDYOG

HARSHAD MANE: 9967706150

HARSHAD@HARSHADMANE.COM

MAHAUDYOG.IN

